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Dear Vlad,

What background produces the most proficient developer of test automation? Good question. By determining the results you are looking for from test automation up front, it becomes easier to determine the skill sets and background required. You may be surprised by the differences.



Although software development background is important, the results may be less than expected without the proper methodology and training.

MYTH:***Send the entire QA department for tool training and you will have test automation in no time!*****REALITY:*****Having a good tool and people that know it inside and out is just one of the components of success. However, if other aspects such as designing for maintainability are forgotten, in 6 months you may find yourself looking for another "better" tool. The first tool could become "shelfware."******According to the tool vendors, about 80% of automated tools sold are not being used. The complexity of maintenance becomes overwhelming and the automation is slowed or eliminated.******This paper is designed to help you become one of the 20% of organizations who achieve its objectives.***[Read More...](#)**Proof of Concept Service*****To Companies Who Want To Build Test Automation - But Don't Have The Time Or Resources To Get Started...******Take qaSignature For A Test Drive.***

An effective approach to getting started with test automation is the qaSignature Proof of Concept Service. Standard test automation produces limited results and is difficult and costly to maintain. The qaSignature methodology is different. We'll prove it. Give us your most difficult automation challenge. We will:



- Recommend the optimal automation tool (or use yours)
- Build the automation as a proof of concept and show you how our methodology works
- Let you change the code, we will update the test and rerun
- Show you the results in our easy to follow test logs
- Prioritize areas for automation based on results from a cost benefit analysis
- Give you a fixed price estimate for a fast start program

Here's what our clients had to say.

"The amount of automation that they were able to develop in a couple of days including fact finding was impressive. Their competition could not even begin the process without first learning the application."

Keith Hillyard, Custom Engineering SQA Manager, Kronos

"The qaSignature proof of concept is a "no brainer." They delivered much more than we expected. The process helped us map out our QA Automation Framework."

Frank F. Frazier Jr., Senior Program Manager, ZANTAZ

"The dedication, enthusiasm and passion of the qaSignature team was refreshing. I would recommend them to anyone who needs to develop QA Automation."

Paul Bradley, Systems Consultant, DAFCA Inc.

"The proof of concept demonstrated the applicability of applying the qaSignature QA Automation Methodology to our Agile Development Process."

Keith Hillyard, Custom Engineering SQA Manager, Kronos

"I was impressed by qaSignature's objectivity. They recommended the right tool for the job even though it wasn't their standard offering. They really know QA Automation."

Larry Leonard, Director of Development, SmartTime

Call us now @ 617 510-6545

Click on the link below for details:

[Proof of Concept](#)**News Update: New Service Offering; Experienced US Based QA Analysts For \$20 Per Hour**

qaSignature is well known for providing leading edge software test automation services for a fixed price. We also train consultants to apply the qaSignature Automation Methodology. What you didn't know is that we offer experienced US based QA Analysts at a reduced rate starting at **\$20 per hour**. Fill all of your manual testing needs and enjoy the convenience of working with local testing professionals.

This offer is for a limited time, so don't delay.

You don't have an immediate need for testing? Don't worry. If you are one of the first 10 clients to call, we'll lock in this low rate.

As always, your satisfaction is 100% guaranteed.

For more information call us now at: 857-229-1060, Ext. 24

**New Address**

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